

# Rainey Jernigan

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## Education

Masters of Science in Public Policy, *Georgia Institute of Technology*

Expected May 2018

Current GPA: 3.83

Bachelors of Science in Business Administration, *Babson College*

May 2013

High School Degree, *The American School in London*

June 2009

## Fellowships and Awards

August 2017- May 2018

Leadership Fellowship, *Leadership Education and Development, Georgia Institute of Technology*

- Worked with five undergraduates and coached and aided them in order to reach their leadership goals
- Met in person once a month, and kept in contact frequently to keep track of progress
- Professionally trained in coaching with intensive training weekend, monthly training meetings, and evaluations

## Professional Experience

May 2017-June 2017

Presidential Intern, *Chancellery of the President of the Republic of Poland*

- Met with government officials and industry executives to learn about Polish history, economy, and culture and engage in dialogue about Polish/American Relations
- Toured Poland as an “ambassador” of the United States for 10 days

Chief Operating Officer, *Empower Design*

May 2013- August 2016

- Communicated with our partners in Uganda to co-manage projects to meet local needs and support them on project completion
- Created budgets and written proposals for projects
- Wrote organized meeting minutes for goal-planning and documentation
- Lived in Uganda for 4 months to manage projects on the ground; traveled back frequently.
- Wrote grants, proposals, and financial documents
- Liaised with the founder and strategize based on our communication

Energy Markets Operations Intern, *EnerNOC*

January 2016— June 2016

- Collaborated with sales, field operations and utility operations teams to process and enroll over 8,000 assets in the PJM Demand Response program.
- Solved issues from other departments to rectify problems with enrollment
- Analyzed customer energy usage profiles using Salesforce, Excel, and internal software
- Communicated with utilities, grid operators and customers to retrieve energy usage data for enrollment.
- Created detailed documentation to help future team members with difficult processes.

Consultant, *Lambay Advisors*

November 2014— February 2015

- Conducted primary and secondary research for projects in the oil and gas, and mining industries
- Compiled reports and presentations for clients including graphs, charts, and other data from surveys

## Teaching Experience

Instructor, *Where Great Minds and Money Meet, Duke TIP*

June 2017-July 2017

- Designed course curriculum and syllabus (available upon request)
- Taught 100 hours of entrepreneurship to gifted high school students
- Advised on application of concepts to students’ social entrepreneurship projects
- Supervised and collaborated with teaching assistant

Teaching Assistant, *Leadership, Georgia Institute of Technology*

August 2016 — Present

- Assist professor with attendance and grading
- Advise and coach students on group and individual projects

- Analyze and present data from leadership and team surveys administered to students

Advisor, *Grand Challenges, Georgia Institute of Technology*

August 2016 — Present

- Facilitate and advise a small team of undergraduates working on social enterprises
- Trained students in methods such as Stakeholder Analysis and Assumptions Mapping

Advisor, *Affordable Design and Entrepreneurship, Olin College of Engineering*

January 2012- May 2014

- Formulated market segmentation, financial projections, ability to pay enquiry
- Advised students on presentations and on spreadsheets for financial projections
- Liaised between faculty and students
- Organized trip and traveled to Uganda with the team

## **Papers in Progress**

Cui S, Jernigan R. What it Means to be a Social Enterprise

Jernigan R, Sekitoleko E, Mechtenberg A. Business of Energy Entrepreneurship: A Compelling Case Study from Uganda

## **Skills and Extra Curricular**

Languages: Spanish- Intermediate

Software: Microsoft Office, Adobe Photoshop, Wix website design, R, Salesforce

Other activities: Energy Club @ Georgia Tech, traveling, hiking, and cooking